

Mid Market – Tim Flores	(812) 341-8652
Lift Truck Supply	70213
Madland Toyota-Lift	70204
Shoppa's Mid America, LLC	70565
Equipment World, Inc.	70597
Western Materials Handling	70588
Badger ToyotaLift	70318
F-M Forklift Sales & Service, Inc.	70284
Lift Truck Center	70394
Williams Toyota Lift, Inc.	70148
Industrial Truck Service, Ltd.	70594
JIT Toyota-Lift	70260
Norlift, Inc.	70362
Lift Pro Equipment Co., Inc.	70426
All Pro Alaska	70581
Bahrns ToyotaLift	70196
Teselta	70658
Mid Columbia Forklift	70356
Watts Equipment	70046
Industrial Handling Equip.	70229

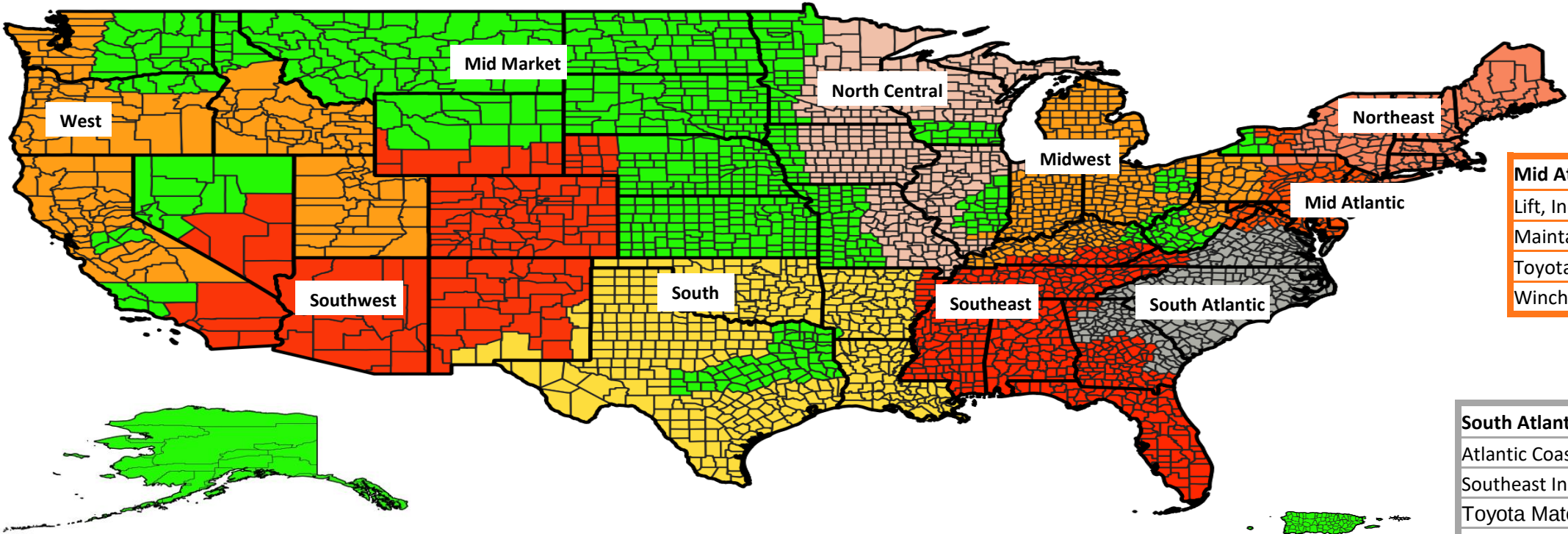


North Central – Don Giemzik	(765) 225-9485
Atlas Toyota Material Handling	70152
Atlas Toyota Material Handling (MN)	70435
Conger Toyotalift	70039
Forklifts of St. Louis, Inc.	70384
Hupp ToyotaLift	70215



Midwest - Open	
Bell Fork Lift, Inc.	70200
Hull Toyota Lift	70322
ProLift Industrial Equipment	70210
Toyota Material Handling PennWest, Inc.	70530

Northeast - Temporary Coverage	
Brodie Toyota-Lift – Jeff Dierickx	70383
Liftow Limited – John Vaandrager	70600
Northern Toyotalift – Marty Bartlett	70239
Summit Toyotalift – Marty Bartlett	70363
Thompson & Johnson Equipment Co., Inc. – Christian Ostergaard	70378
W. D. Matthews Machinery Co. – David Samson	70366



West – Open	
Dillon Toyota Lift	70443
Mason Lift Ltd.	70583
Toyota Lift Northwest	70568
Toyota Material Handling Northern	70410

Mid Atlantic – Christian Ostergaard	(812) 447-8647
Lift, Inc.	70317
Maintainco, Inc.	70320
Toyotalift Northeast, LLC	70515
Winchester Equipment Company	70198



South Atlantic - Marty Bartlett	(812) 341-5958
Atlantic Coast Toyotalift	70099
Southeast Industrial Equipment, Inc.	70268
Toyota Material Handling Systems	70146
Vesco Toyotalift	70177



Southwest – Dave Morzella	(812) 341-3936
Southwest Toyotalift	70298
Toyotalift of Arizona	70253
Toyota Material Handling Solutions	70306
Toyotalift Inc.	70077
Welch Equipment	70308



South – Gil Ortiz	(812) 341-6253
Hugg & Hall Equipment Co. & Westquip	70350
Shoppas Material Handling, Ltd	70263
Toyota Lift of South Texas	70447
ToyotaLift of Houston	70341



Southeast - Jeff Dierickx	(812) 447-8362
Kenco Toyota-Lift	70214
Nationwide Lift Trucks, Inc.	70022
Southern States Toyotalift	70475
The Lilly Company	70461
Toyota Material Handling MidSouth	70209



Jon Vincent - Senior Manager Dealer Sales
(704) 467-9837



Michelle Nichter - Sales Operations Manager
Tim Flores - Mid Market District
(812) 521-3786



Beck Trajkovic - Western Regional Sales Manager
Dave Morzella - Southwest District
Open - West District
Don Giemzik - North Central District
Gil Ortiz - South District
(760) 486-1532



John Vaandrager - Eastern Regional Sales Manager
Open - Midwest District
Temporary Coverage - Northeast District
Christian Ostergaard - Mid-Atlantic District
Marty Bartlett - South Atlantic District
Jeff Dierickx - Southeast District
(812) 341-6640

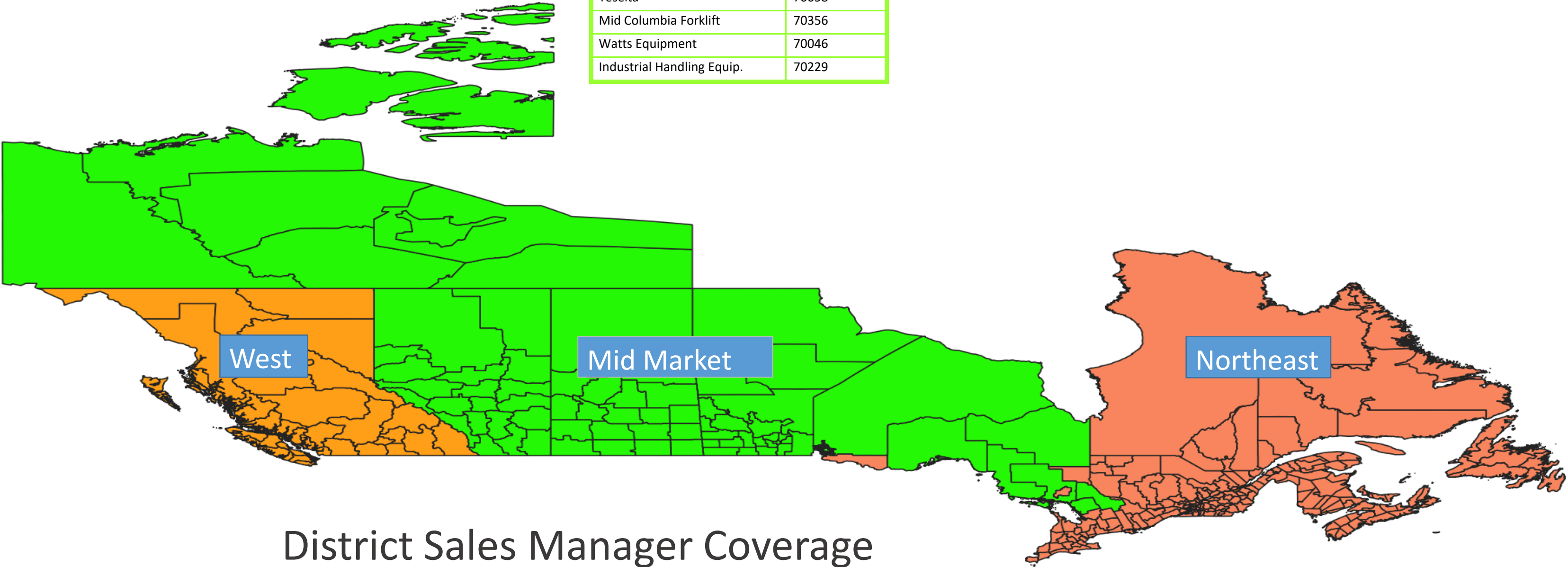
District Sales Manager Coverage

West – Open	
Dillon Toyota Lift	70443
Mason Lift Ltd.	70583
Toyota Lift Northwest	70568
Toyota Material Handling Northern	70410

Mid Market – Tim Flores	(812) 341-8652
Lift Truck Supply	70213
Madland Toyota-Lift	70204
Shoppa's Mid America, LLC	70565
Equipment World, Inc.	70597
Western Materials Handling	70588
Badger ToyotaLift	70318
F-M Forklift Sales & Service, Inc.	70284
Lift Truck Center	70394
Williams Toyota Lift, Inc.	70148
Industrial Truck Service, Ltd.	70594
JIT Toyota-Lift	70260
Norlift, Inc.	70362
Lift Pro Equipment Co., Inc.	70426
All Pro Alaska	70581
Bahrns ToyotaLift	70196
Teselta	70658
Mid Columbia Forklift	70356
Watts Equipment	70046
Industrial Handling Equip.	70229



Northeast - Temporary Coverage	
Brodie Toyota-Lift – Jeff Dierickx	70383
Liftow Limited – John Vaandrager	70600
Northern Toyotalift – Marty Bartlett	70239
Summit ToyotaLift – Marty Bartlett	70363
Thompson & Johnson Equipment Co., Inc. – Christian Ostergaard	70378
W. D. Matthews Machinery Co. – David Samson	70366



DEALER NATIONAL ACCOUNT TEAM



Jim Petges
Global Account Sales
Manager
jim.petges@toyotatmh.com
(815) 404-6118

- Helps manage Toyota accounts that do global business
- TMH representative on the Global Key Account Council
- 35 years with TMH
- Based out of Plainfield, IL



Chris Craig
Dealer National Account
Sales Manager
christopher.craig@toyotatmh.com
(812) 341-4097

- Responsible for growing the Dealer NA customer base and sales volume
- 10 years with TMH
- Based out of the Columbus, IN office



David Samson
Dealer National Account
Manager
david.Samson@toyotatmh.com
(804) 840-0259

- Responsible for growing the Dealer NA customer base and sales volume
- 7 years as a District Sales Manager in the Northeast region
- Based out of Richmond, VA



Erin Kuras
Dealer National Account
Manager
erin.kuras@toyotatmh.com
930-232-0899

- Responsible for growing the Dealer NA customer base and sales volume
- Started at TMH in January 2023 and has worked in the material handling industry for 5-years.
- Based out of Chicago, IL



Sara Corya
Business Development
Analyst
sara.corya@toyotatmh.com
(812) 343-6076

- Responsible for new business acquisition and development, contracts, RFP's and management of existing accounts.
- 7 years with TMH
- Based out of the Columbus, IN office

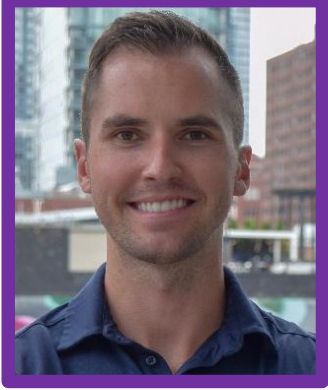
Anthony Blashewski	(312) 599-2093
All Pro Alaska	70581
Dillon Toyota Lift	70443
Industrial Handling Equipment, Inc.	70229
Madland Toyota-Lift, Inc.	70204
Mason Lift Ltd.	70583
Mid Columbia Forklift, Inc.	70356
Norlift, Inc.	70362
Southwest Toyotalift	70298
Toyota Lift Northwest	70568
Toyota Material Handling Northern California	70410
Toyota Material Handling Solutions	70306
Toyotalift of Arizona, Inc.	70253
Toyotalift, Inc.	70077
Watts Equipment Company	70046
Welch Equipment Company, Inc.	70308
Western Materials Handling & Equipment Ltd.	70588



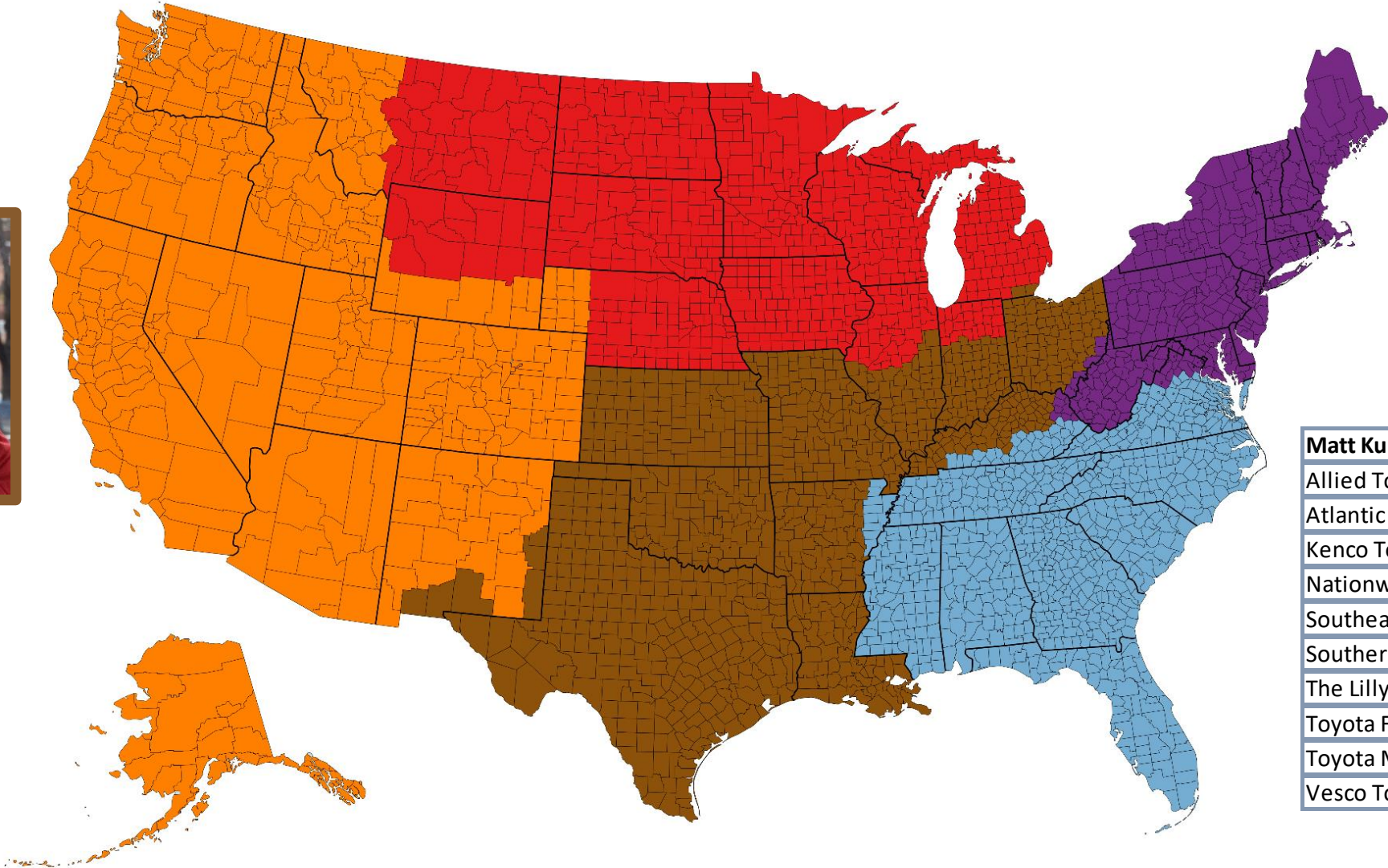
Eric York	(773)-758-0742
Atlas Toyota Material Handling	70152
Badger ToyotaLift	70318
Bell Fork Lift, Inc.	70200
CONGER TOYOTA-LIFT	70039
Equipment World, Inc.	70597
F-M Forklift Sales & Service, Inc.	70284
Hull Toyota Lift	70322
Hupp ToyotaLift	70215
Industrial Truck Service Ltd.	70594
Lift Pro Equipment Co., Inc.	70426
Liftow Limited	70600
Toyota-Lift of Minnesota	70435



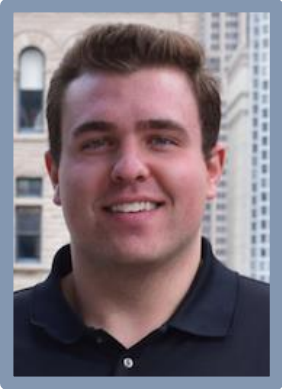
Bill Oldenkamp	(312) 218-5561
Brodie Toyota-Lift	70383
Jefferds Corporation	70373
JIT Toyota-Lift	70260
Lift, Inc.	70317
Maintainco, Inc.	70320
Northern Toyotalift	70239
PennWest Toyota Lift	70530
Summit ToyotaLift	70363
Thompson & Johnson Equipment Co., Inc.	70378
Toyotalift Northeast, LLC	70515
W. D. Matthews Machinery Co.	70366
Winchester Equipment Company	70198



Jonathan Miller	(630) 235-4801
Bahrns ToyotaLift	70196
Forklifts of St. Louis, Inc.	70384
Hugg & Hall Equipment Co.	70350
Lift Truck Center, Inc.	70394
Lift Truck Supply, Inc.	70213
Prolift Toyota Material Handling	70210
Shoppa's Material Handling, Ltd.	70263
Shoppa's Mid America, LLC	70565
Toyota Lift of Houston	70341
Toyota Lift of South Texas	70447
Toyota Material Handling Ohio, Inc.	70158
Williams Toyota Lift, Inc.	70148



Matt Kubon	(312) 257-0076
Allied Toyotalift	70084
Atlantic Coast Toyotalift	70099
Kenco Toyota-Lift	70214
Nationwide Lift Trucks, Inc.	70022
Southeast Industrial Equipment, Inc.	70268
Southern States Toyotalift	70475
The Lilly Company	70461
Toyota Forklifts of Atlanta	70146
Toyota Material Handling MidSouth	70209
Vesco Toyotalift	70177



Dan Kossow- Director,
Heavy Duty Division
(630) 881-4061



Brian Liggett- Manager,
Heavy Duty Division,
Aftermarket
(812) 342-5519

THD Territory Manager Coverage

Mid Market – Deanna Tichenor	(812) 374-4962
Lift Truck Supply	70213
Madland Toyota-Lift	70204
Shoppa's Mid America, LLC	70565
Equipment World, Inc.	70597
Western Materials Handling	70588
Badger ToyotaLift	70318
F-M Forklift Sales & Service, Inc.	70284
Lift Truck Center	70394
Williams Toyota Lift, Inc.	70148
Industrial Truck Service, Ltd.	70594
JIT Toyota-Lift	70260
Norlift, Inc.	70362
Lift Pro Equipment Co., Inc.	70426
All Pro Alaska	70581
Bahrns ToyotaLift	70196
Teselta	70658
Mid Columbia Forklift	70356
Watts Equipment	70046
Industrial Handling Equip.	70229



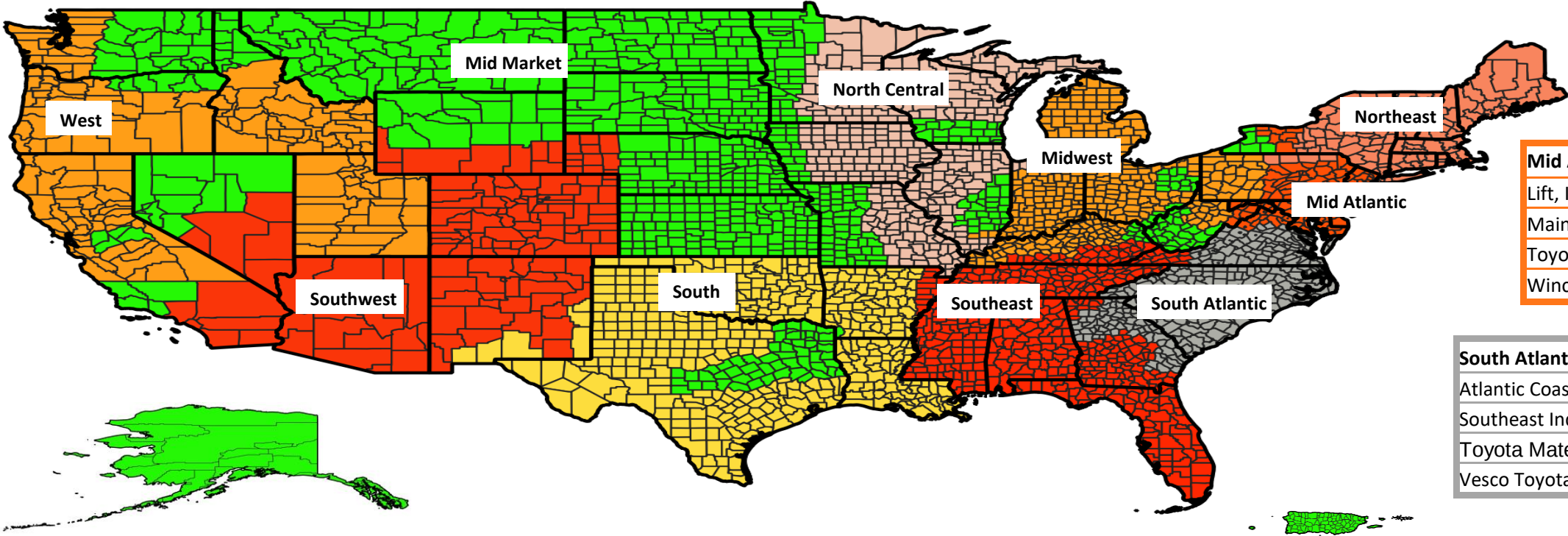
North Central – Jeff Beck	(812) 350-1408
Atlas Toyota Material Handling	70152
Atlas Toyota Material Handling (MN)	70435
Conger Toyotalift	70039
Forklifts of St. Louis, Inc.	70384
Hupp ToyotaLift	70215



Midwest – Scott Ruiter	(812) 341-7414
Bell Fork Lift, Inc.	70200
Hull Toyota Lift	70322
ProLift Industrial Equipment	70210
Toyota Material Handling PennWest, Inc.	70530



Northeast - Barry Bonner	(812) 341-3664
Brodie Toyota-Lift	70383
Liftow Limited	70600
Northern Toyotalift	70239
Summit ToyotaLift	70363
Thompson & Johnson Equipment Co., Inc.	70378
W. D. Matthews Machinery Co.	70366



West – Open	
Dillon Toyota Lift	70443
Mason Lift Ltd.	70583
Toyota Lift Northwest	70568
Toyota Material Handling Northern	70410

Mid Atlantic – Mark McKinley	(812) 341-4722
Lift, Inc.	70317
Maintainco, Inc.	70320
Toyotalift Northeast, LLC	70515
Winchester Equipment Company	70198



South Atlantic - Fred Williams	(812) 552-3257
Atlantic Coast Toyotalift	70099
Southeast Industrial Equipment, Inc.	70268
Toyota Material Handling Systems	70146
Vesco Toyotalift	70177



Southwest – Eddie Travis	(812) 764-9006
Southwest Toyotalift	70298
Toyotalift of Arizona	70253
Toyota Material Handling Solutions	70306
Toyotalift Inc.	70077
Welch Equipment	70308



South – Phillip Rose	(812) 374-6759
Hugg & Hall Equipment Co. & Westquip	70350
Shoppas Material Handling, Ltd	70263
Toyota Lift of South Texas	70447
ToyotaLift of Houston	70341



Southeast - Open	
Rivermill Handling Group, LLC.	70214
Nationwide Lift Trucks, Inc.	70022
Southern States Toyotalift	70475
The Lilly Company	70461
Toyota Material Handling MidSouth	70209



**Neil Jenner– Service
Operations Manager
812-447-5726**



Scott Morris - Western Region Aftermarket Mgr.
Eddie Travis - Southwest District
OPEN - West District
Deanna Tichenor - Mid Market District
Jeff Beck - North Central District
Phillip Rose - South District
(812) 344-7826



Allen Crawford - Eastern Region Aftermarket Mgr
Scott Ruiter - Midwest District
Barry Bonner - Northeast District
Mark McKinley - Mid-Atlantic District
Fred Williams - South Atlantic
OPEN - Southeast District
(812) 603-9622

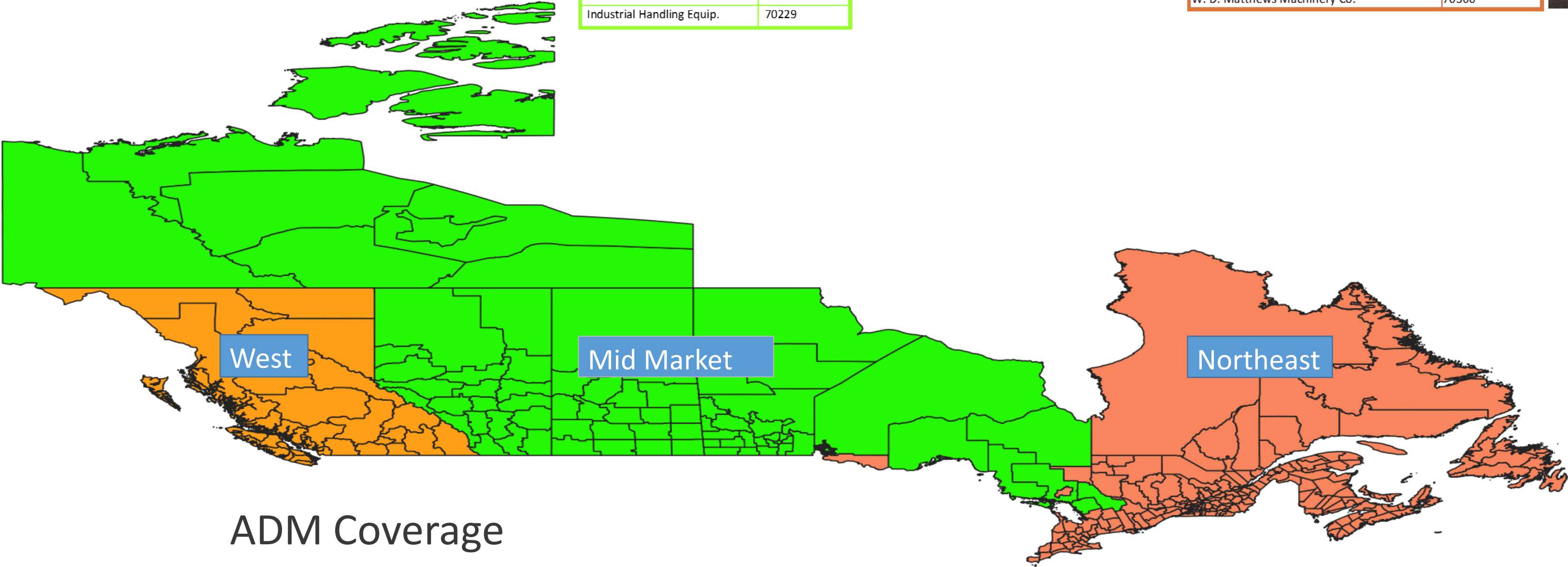
ADM Coverage

West – Open	
Dillon Toyota Lift	70443
Mason Lift Ltd.	70583
Toyota Lift Northwest	70568
Toyota Material Handling Northern	70410

Mid Market – Deanna Tichenor	(812) 374-4962
Lift Truck Supply	70213
Madland Toyota-Lift	70204
Shoppa's Mid America, LLC	70565
Equipment World, Inc.	70597
Western Materials Handling	70588
Badger ToyotaLift	70318
F-M Forklift Sales & Service, Inc.	70284
Lift Truck Center	70394
Williams Toyota Lift, Inc.	70148
Industrial Truck Service, Ltd.	70594
JIT Toyota-Lift	70260
Norlift, Inc.	70362
Lift Pro Equipment Co., Inc.	70426
All Pro Alaska	70581
Bahrns ToyotaLift	70196
Teselta	70658
Mid Columbia Forklift	70356
Watts Equipment	70046
Industrial Handling Equip.	70229



Northeast - Barry Bonner	(812) 341-3664
Brodie Toyota-Lift	70383
Liftow Limited	70600
Northern Toyotalift	70239
Summit ToyotaLift	70363
Thompson & Johnson Equipment Co., Inc.	70378
W. D. Matthews Machinery Co.	70366



ADM Coverage



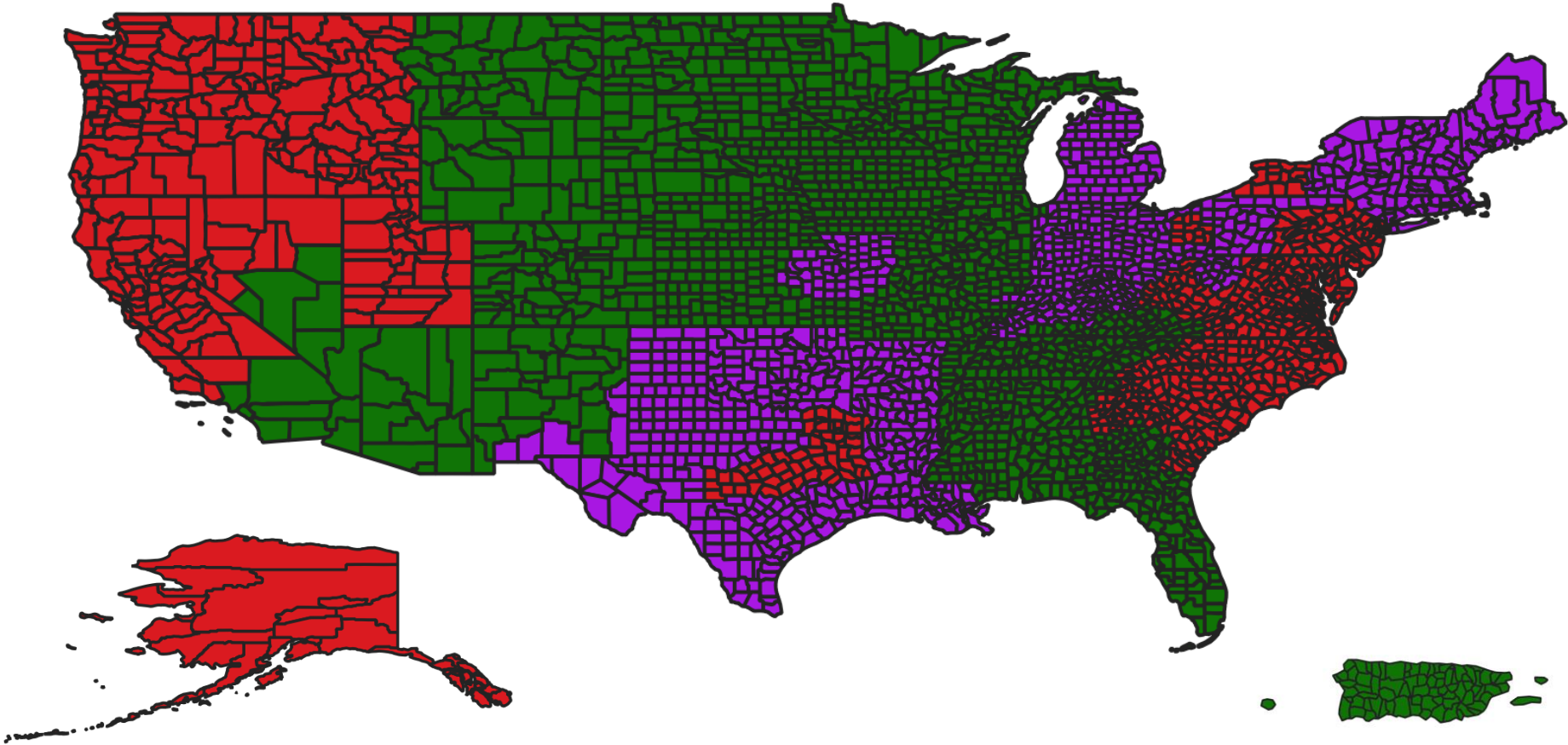
Joseph Fontanella	(512)-202-2543
All Pro Alaska	70581
Atlantic Coast Toyotalift	70099
Dillon Toyota Lift	70443
Industrial Handling Equipment, Inc.	70229
JIT Toyota-Lift	70260
Lift Truck Supply, Inc.	70213
Lift, Inc.	70317
Madland Toyota-Lift, Inc.	70204
Maintainco, Inc.	70320
Mason Lift Ltd.	70583
Mid Columbia Forklift, Inc.	70356
Norlift, Inc.	70362
Southeast Industrial Equipment, Inc.	70268
Toyota Lift Northwest	70568
Toyota Material Handling Northern California	70410
Toyota Material Handling Systems	70146
Toyotalift Northeast, LLC	70515
Vesco Toyotalift	70177
Watts Equipment Company	70046
Western Materials Handling & Equipment Ltd.	70588
Williams Toyota Lift, Inc.	70148
Winchester Equipment Company	70198



Mark Bowling	(812)-342-8655
Atlas Toyota Material Handling	70152
Atlas Toyota Material Handling (MN)	70435
Badger ToyotaLift	70318
Bahrns ToyotaLift	70196
CONGER TOYOTA-LIFT	70039
Equipment World, Inc.	70597
F-M Forklift Sales & Service, Inc.	70284
Forklifts of St. Louis, Inc.	70384
Hupp ToyotaLift	70215
Industrial Truck Service Ltd.	70594
Rivermill Handling Group, LLC.	70214
Lift Pro Equipment Co., Inc.	70426
Lift Truck Center, Inc.	70394
Nationwide Lift Trucks, Inc.	70022
Southern States Toyotalift	70475
Southwest Toyotalift	70298
Teselta	70658
The Lilly Company	70461
Toyota Material Handling MidSouth	70209
Toyota Material Handling Solutions	70306
Toyotalift of Arizona, Inc.	70253
Toyotalift, Inc.	70077
Welch Equipment Company, Inc.	70308



Rick Kidder	(812)-341-3759
Bell Fork Lift, Inc.	70200
Brodie Toyota-Lift	70383
Hugg & Hall Equipment Co.	70350
Hull Toyota Lift	70322
Liftow Limited	70600
Northern Toyotalift	70239
Prolift Toyota Material Handling	70210
Shoppa's Material Handling, Ltd.	70263
Shoppa's Mid America, LLC	70565
Summit ToyotaLift	70363
Thompson & Johnson Equipment Co., Inc.	70378
Toyota Lift of Houston	70341
Toyota Lift of South Texas	70447
Toyota Material Handling PennWest, Inc.	70530
W. D. Matthews Machinery Co.	70366

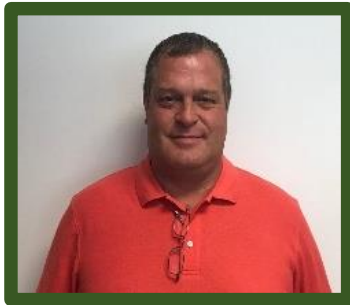


Neil Jenner– Service
Operations Manager
812-341-3587

ASEC Coverage



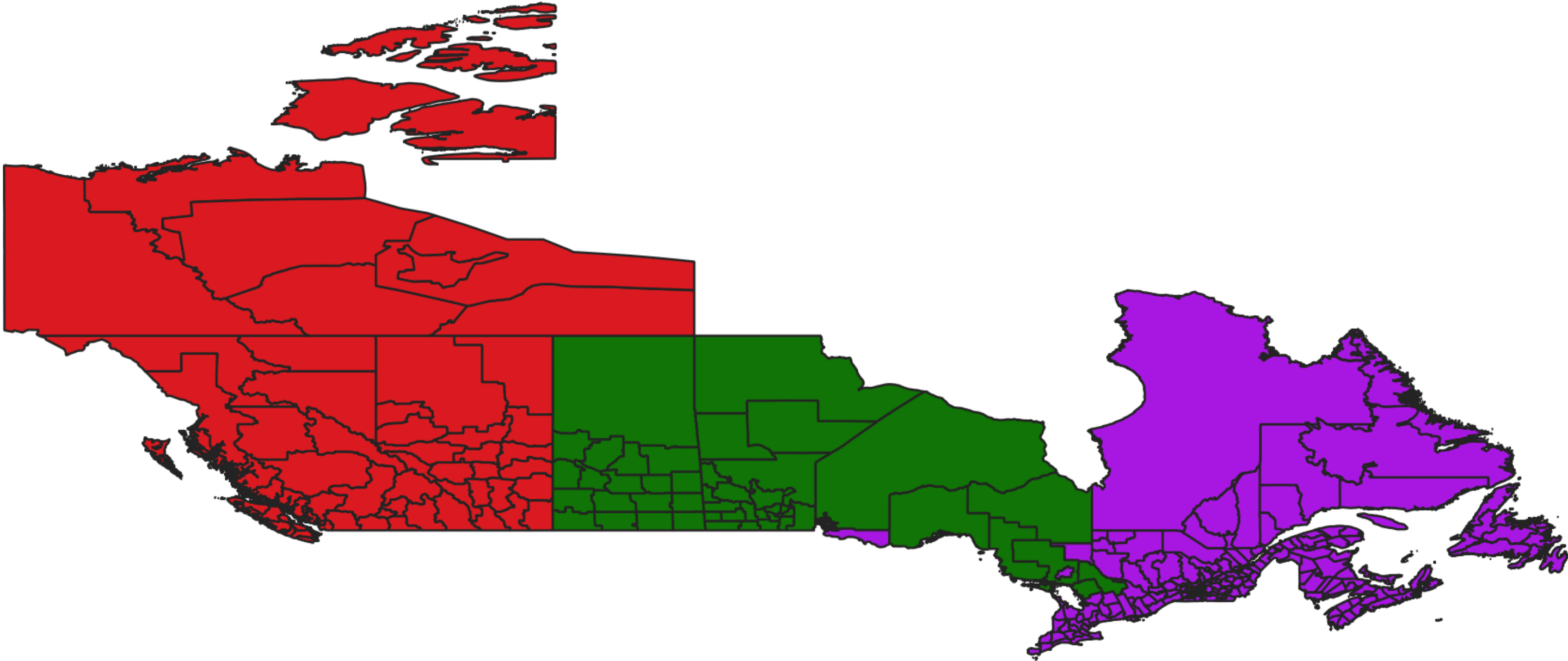
Joseph Fontanella	(512)-202-2543
Mason Lift Ltd.	70583
Western Materials Handling & Equipment Ltd.	70588



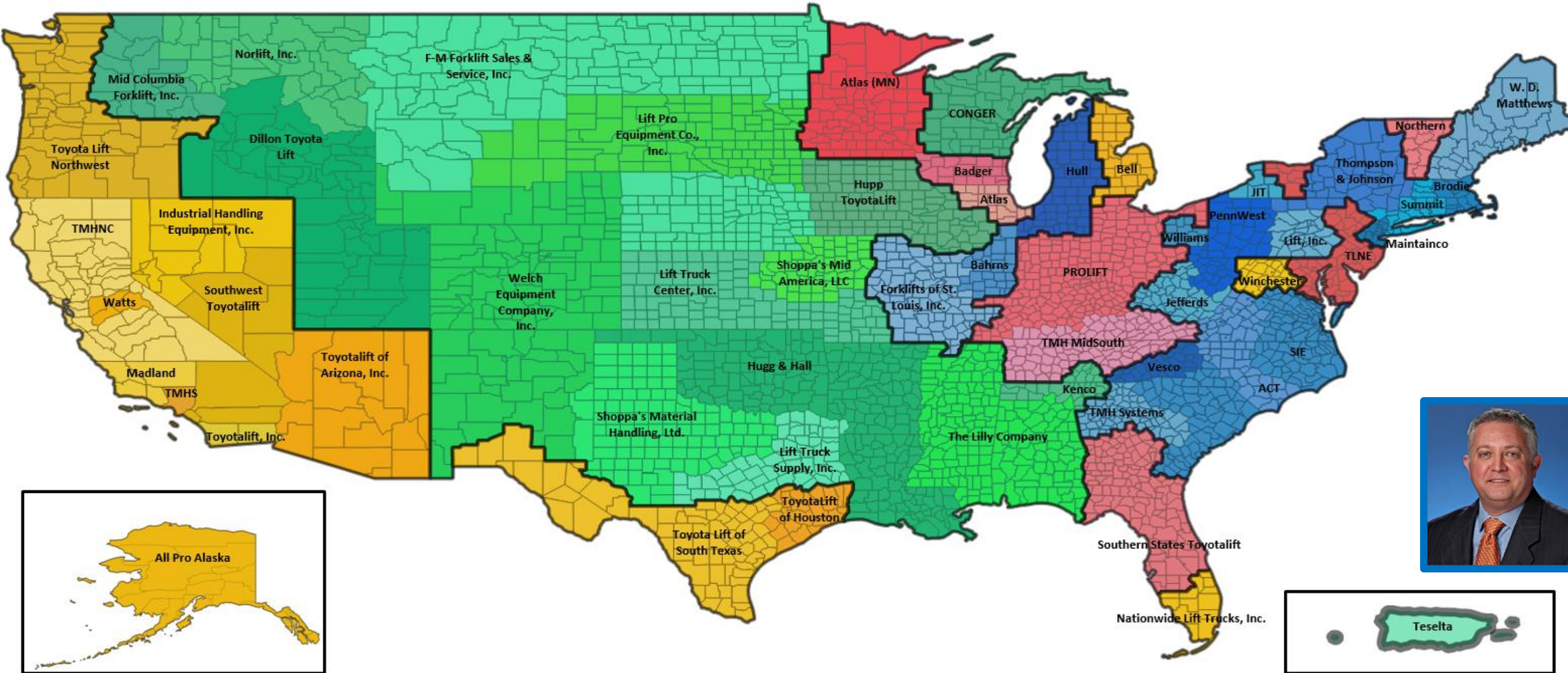
Mark Bowling	(812)-342-8655
Equipment World, Inc.	70597
Industrial Truck Service Ltd.	70594



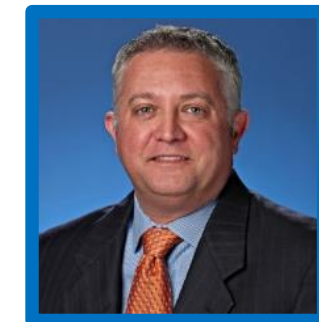
Rick Kidder	(812)-341-3759
Liftow Limited	70600



ASEC Coverage



Greg Bowman	(812) 447-4989
ATLANTIC COAST TOYOTALIFT	70099
Bahrns ToyotaLift	70196
BRODIE TOYOTA-LIFT	70383
Equipment World, Inc.	70597
FORKLIFTS OF ST. LOUIS, INC.	70384
HULL TOYOTA LIFT	70322
Industrial Truck Service Ltd.	70594
JEFFERDS CORPORATION	70373
JIT TOYOTA LIFT	70260
LIFT, INC.	70317
MAINTAINCO, INC.	70320
PENNWEST TOYOTA LIFT	70530
SOUTHEAST INDUSTRIAL EQUIPMENT, INC.	70268
SUMMIT TOYOTALIFT (North Haven, CT)	70363
THOMPSON & JOHNSON EQUIPMENT CO., INC.	70378
Toyota Material Handling Systems	70146
VESCO TOYOTALIFT	70177
W.D. MATTHEWS MACHINERY CO.	70366
Western Materials Handling & Equipment, Inc.	70588
WILLIAMS TOYOTA LIFT, INC.	70148



Mike Parker	(812) 341-6009
All Pro Alaska	70581
BELL FORK LIFT, INC.	70200
INDUSTRIAL HANDLING EQUIPMENT, INC.	70229
MADLAND TOYOTA-LIFT, INC.	70204
NATIONWIDE LIFT TRUCK, INC.	70022
SOUTHWEST TOYOTA LIFT	70298
TOYOTA LIFT NORTHWEST	70568
TOYOTA LIFT OF SOUTH TEXAS	70447
TOYOTA MATERIAL HANDLING NORTHERN CALIFORNIA	70410
TOYOTALIFT OF ARIZONA, INC.	70253
TOYOTALIFT OF HOUSTON	70341
TOYOTA-LIFT OF LOS ANGELES	70306
TOYOTALIFT, INC.	70077
WATTS EQUIPMENT COMPANY	70046
WINCHESTER EQUIPMENT COMPANY	70198

TBD	
CONGER TOYOTALIFT	70039
DILLON TOYOTA-LIFT	70443
F-M FORKLIFT SALES & SERVICE, INC.	70284
Gonzalez	70658
HUGG AND HALL EQUIPMENT COMPANY	70350
HUPP TOYOTALIFT	70215
KENCO TOYOTA-LIFT (Chattanooga)	70214
LIFT PRO EQUIPMENT CO.	70426
LIFT TRUCK CENTER, INC.	70394
LIFT TRUCK SUPPLY, INC.	70213
LILLY COMPANY	70461
MID COLUMBIA FORKLIFT, INC.	70356
NORLIFT, INC.	70362
SHOPPA'S MATERIAL HANDLING, LTD.	70263
SHOPPA'S MID AMERICA, LLC	70565
WELCH EQUIPMENT COMPANY, INC.	70308



Megan McGriff	(812) 371-5330
ALLIED TOYOTALIFT	70084
ATLAS TOYOTA MATERIAL HDLG, LLC	70152
BADGER TOYOTALIFT	70318
Liftow Limited	70600
Mason Lift Ltd.	70583
NORTHERN TOYOTALIFT	70239
PROLIFT INDUSTRIAL EQUIPMENT	70210
Southern States Toyotalift	70475
TOYOTA Lift MidSouth	70209
Toyotalift Northeast	70515
Toyota Material Handling Ohio, Inc.	70158
TOYOTA-LIFT OF MINNESOTA	70435

Dealer Development Coverage