

# TOYOTA SELECT SALES EVENT RULES & REGULATIONS



Program valid from April 13, 2026 through December 31, 2026.

## GENERAL RULES

- ▶ ONLY customers listed on the approved TMH 2026 “Select Sales Event” List with the Portal Account Marketing Attribute “2026\_select\_sales (2026\_SELECT\_SALES)” are eligible for the promotion.
- ▶ Qualifying New Customer Retail Orders for qualified customers must be transmitted between **April 13, 2026 and December 31, 2026**.
- ▶ Factory Shipment must occur prior to 12/31/2027 for rebate payout eligibility.
- ▶ Production dates are subject to change based on factory availability.
- ▶ Retail Shipment must occur prior to 2/28/2028 for rebate payout eligibility.
- ▶ The Rebate Program submission eligibility period ends 3/31/2028 for rebate payout eligibility.
- ▶ The program is applicable for Retail Orders placed from April 13, 2026. Trucks that were retailed before 4/13/2026 and cancelled & re-retailed after 4/13/2026 will not qualify.
- ▶ Rebate is per one new truck. Quantities are unlimited.
- ▶ Cannot be combined with any other rebate offer.
- ▶ Rebate payouts by Toyota to each qualified customer will be within 8-12 weeks after delivery of truck and Toyota receipt of online rebate form and proper documentation.
- ▶ Promotion for eligible ITA class 1, 2, 3, 4 and 5 models seen in the tables below:

CLASS 1			
SERIES	MODEL	CAPACITY	REBATE AMOUNT
B700	7FBCU	8,000-12,000	\$2,500
B800	8FBC	3,000-6,500	\$2,500
E800	8FBE	3,000-4,000	\$2,500
S800	8FBA	3,000-5,000	\$2,500
Z900	9FBZ	8,000-15,500	\$2,500
STANDUP	SR1	3,000-5,000	\$2,500

CLASS 2			
SERIES	MODEL	CAPACITY	REBATE AMOUNT
REACH	RF1	3,500-4,500	\$2,500
DBLREA	RF1	2,500-3,000	\$2,500
ORDPICK	8BP	3,000	\$2,500
WLKENCL	ER1-ES	6,000-8,000	\$2,500

CLASS 3			
SERIES	MODEL	CAPACITY	REBATE AMOUNT
WALKIE	8HBC	6,000-8,000	\$500
WALKIE	8HBE	6,000-8,000	\$500
WALKIE	8HBW	6,000-8,000	\$500
WALKIE	8TB50	10,000	\$500
WALKIE	CR1-RS	4,000	\$500
WALKIE	TT1-HC	15,000	\$500
ORDPICK	CR1-LP	6,000-8,000	\$500
WLKSTRD	8BWS	2,000-2,500	\$500
WLKSTRD	WS1-RE1	2,000-4,000	\$500
WLKCNTN	WS1-CB1	2,000-4,000	\$500
WLKREAC	WS1-HD1	3,000	\$500
WLKENCL	ER1-EF	6,000-8,000	\$500

CLASS 4			
SERIES	MODEL	CAPACITY	REBATE AMOUNT
X800	8FGCS	4,000	\$2,500
X800	8FGCU	3,000-6,500	\$2,500
D800	8FGC	8,000-15,500	\$2,500

CLASS 5			
SERIES	MODEL	CAPACITY	REBATE AMOUNT
X800	8FGU/ DU	3,000-6,500	\$2,500
D800	8FG/D	8,000-17,500	\$2,500

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- ▶ **The dealer must enter the eligible code in CRM/CPQ prior to retail ordering the units.**
  - US Code Class 1, 2, 3, 4, 5: **D1-234649**
  - CAN Code Class 1, 2, 3, 4, 5: **D2-234650**
- ▶ The Select Sales Event Rebate Program may **ONLY** be combined/applied with:
  - War Chest
- ▶ The Select Sales Event Rebate Program **CANNOT** be combined/applied with:
  - Conquest
  - SPR (Strategic Pricing Request)
  - RDP (Rental Development Program)
  - GSA (General Services Administration)
  - National Accounts & NA2C
  - Dealer National Accounts (LDNA, NPP, and LDNPP)
  - Toyota Stock List Units with ZNET (Dealer Net) Values/Set Pricing
  - Other Rebate Programs
- ▶ **If a unit is ordered without the eligibility code, the dealer will incur a \$150 chargeback fee per unit to have the code applied retroactively during the Rebate Program's eligibility period.**
- ▶ If a Retail Order containing the rebate code is canceled after December 31, 2026, this limited time rebate will not be available, no exception.
- ▶ If a Retail Order is created after December 31, 2026, this limited time rebate will not be available, no exception.

## CUSTOMER RULES

- ▶ Rebate submissions must be completed through Toyota's Customer Rebate Website.
- ▶ Retail Shipment must occur prior to 2/28/2028 for rebate payout eligibility.
- ▶ The Rebate Program submission eligibility period ends 3/31/2028 for rebate payout eligibility.
- ▶ If the correct document is not submitted, the rebate is subject to denial.

## DOCUMENTS NEEDED TO COMPLETE THE REBATE SUBMISSION:

- ▶ **Photo of the New Toyota Forklift Data Plate**
  - The customer is responsible for providing a photo of the New Toyota Unit's Data Plate that includes the serial number, confirming the unit has been delivered to the customer's location.
- ▶ Customer rebate website: [rebate.toyotaforklift.com](https://rebate.toyotaforklift.com)
- ▶ TMH reserves the right to change the rules and conditions of the program without prior notice.
- ▶ TMH will audit to ensure compliance. Any gross negligence or intentional misuse of this program will result in appropriate response by TMH.

NEW Toyota Forklift  
Forklift Data Plate Photo  
(from your new unit)

TOYOTA ELECTRIC TRUCK		
Make	Serial Number	Type
8HBW23	8HBW23-31494	E
Truck Capacity, lb (kg)	Truck Weight +/- 5% (lb (kg)) (Less Battery)	
4500 (2041)	658 (298)	
DC Voltage	Use U.S. Class Battery Type	Maximum Amp Hours (Ah)
24	E	330
Min. Battery Weight, lb (kg)	Max. Battery Weight, lb (kg)	
200 (91)	660 (299)	
Drive Tire Size, in (mm)		
10.0 X 5.0 (254.0 X 127.0)		
Load Wheel Size, in (mm)		
3.25 X 4.5 (82.6 X 114.3)		
HORIZONTAL MOTION OF BATTERY MUST NOT EXCEED 0.5 IN (13MM) ATTACH RESTRAINT TO COMPARTMENT AS REQUIRED		
THIS FORKLIFT MEETS OR EXCEEDS DESIGN SPECIFICATIONS OF ANSI/ISO 505-1 IN EFFECT ON THE DATE OF MANUFACTURE		
129630		